



Lona Smith Creates . . .

	ContenderWear™	Plain Brown Label™	HOTMESS DANCE APPAREL™
Price Range – Solo/Duet/Trio ¹	Average Price \$650, Range \$475 - \$1200	Average Price \$400; \$375 - \$475	From \$225
Price Range – Group ¹	From \$390	From \$290	From \$215
Accessories may include	Head-dress, fingerless gloves or cuffs, chokers, and possibly a face mask	Depends on budget Usu. Headdress & cuffs or gloves	Accessories for HMDA are billed separately/separate items.
Adornments/Embellishments	Any based on budget & availability	Based on budget & availability	limited
Custom bases	Yes, always	Yes, sometimes	HMDA creates bases
Recital Group Costumes ²	No	No	Add-ons to your pre-fab pieces
Rhinestones	Yes, Preciosa®, Swarovski®, LSC™, ContenderWear™	LSC® & Preciosa®, budget dictates	No
Rhinestones & Application Fee	Swarovski® wholesale price +\$10.00/gr application Preciosa® from \$13.56 SS20's (incl. application) LSC® \$13.56 SS20's (Incl. application) Plus adhesive for any of our 4 brands	Preciosa® from \$13.56 SS20's LSC® \$13.56 SS20's Plus adhesive for either brand	N/A
Separates	No, it's a complete costume	No, but may use customer bases	Yes
Digitized Patterns Applique	Yes	No	No
Trim Boas/feathers	Ostrich, Chandelle, Turkey, Pheasant, Rooster	Budget permitting, various styles usually Chandelle or Marabou	Limited.
Additional Services			
Alterations	N/A	N/A	\$15 & Up
Add-Ons to existing bases	N/A	N/A	\$30 & Up per costume
Application of Your Baubles	No. Comes stage ready, complete.	No. Comes stage ready, complete	\$10/gross, min size SS20's
Pattern Making to your size	N/A	N/A	From \$45/hand drawn

¹Pricing averages and ranges are for labor and materials. It does not include: Shipping, shipping for fitting, rush order fees, or change order fees, if any.

²We are not currently offering recital costume price points. However, we do offer services for modifying pre-fab pieces.

For deepest discounts, best prices are cash direct (Cash in person or ZellePay)
PayPal is not subject to the cash discount, but we can do that for you

The fit & the bling: We make it happen!