

## Lona Smith Creates TM

	<b>ContenderWear</b> ™	Plain Brown Label™	HOTMESS DANCE APPAREL™
Accessories may include	Head-dress, fingerless gloves or cuffs, chokers, and	Depends on budget	Accessories for HMDA are billed
	possibly a face mask	Usu. Headdress & cuffs or gloves	separately/separate items.
Adornments/Embellishments	Any based on budget & availability	Based on budget & availability	Limited
Custom bases	Yes, always	Yes, sometimes	HMDA creates bases
Recital Group Costumes	No	No	Add-ons to your pre-fab pieces <sup>1</sup>
Rhinestones	Yes, Preciosa®, Swarovski®, LSC™, ContenderWear™	LSC® & Preciosa®, budget dictates	No
Rhinestones & Application Fee	Swarovski® current market pricing + application allow.	Preciosa® from \$15	N/A
Standard Size SS16/SS20	ContenderWear™ from \$18.50	LSC® \$13.56	
	Preciosa® from \$15 LSC® \$13.56	Plus adhesive for either brand	
	Plus adhesive for any of our 4 brands		
Separates	No, it's a complete costume	No, but may use customer bases or parts	Yes
Digitized Appliques	Yes	No	No
Trim Boas/feathers	Ostrich, Chandelle, Turkey, Pheasant, Rooster	Budget permitting, various styles usually Chandelle or Marabou	Limited
Other Services			T
Alterations	N/A	N/A	\$15 & Up
Add-Ons to existing bases	N/A	N/A	\$35 & Up per costume
Application of Your Baubles	No. Comes stage ready, complete.	\$10/gross, min size SS20's Plus adhesives	No stones under HMDA
Pattern Making to your size Intended for experienced sewist, with very limited direction/instruction	N/A	N/A	From \$65/hand drawn

<sup>&</sup>lt;sup>1</sup>We are not currently offering recital costume price points. However, we do offer services for modifying pre-fab pieces.

For deepest discounts, best prices are cash direct (Cash in person or ZellePay) PayPal is not subject to the cash discount, but we can process through PayPal

For pricing, please download the free sample estimates located in our online store.

The fit & the bling: We make it happen!